

BOARD OF DIRECTORS

ACTION ITEM

Item Number: BA2022-36

Meeting Date: April 25, 2022

Item Title: Security Services Contract

BACKGROUND

In April 2017, Trinity Metro entered a three-year agreement and two optional one-year terms, with Allied Universal Services, under contract #17-010. The security services agreement provides security protection for Trinity Metro customers, employees, and physical assets. Services included are 24-hour site security at the Fort Worth Central and Texas & Pacific Commuter Rail Stations; security vehicle patrols of the TEX Rail and TRE remote rail stations; and off-duty police officers providing security protection on board the TEX Rail and TRE rail systems, as well as Fixed Bus mobile police response and monitoring of transfer centers. The security services contract expires on April 20, 2022.

Per Trinity Metro's Procurement Policy, Request for Proposal (RFP) 22-T008 for Security Services was advertised and issued on January 14, 2022. Ten firms responded with a proposal. Those firms included L&P Global, Walden Security, Securitas, DFW Security, Universal Protection, VETS Security, National Security, Blue Shield Security, DSI Security, and Security Engineers.

An evaluation committee reviewed the proposals based on: 1) Firm Background/Qualifications, 2) Past Experience/References, 3) Method and Approach, 4) Base Pricing, and 5) DBE Utilization. As a result, the top four ranked firms, Universal Protection Service, LP, Securitas Security Services USA, Inc., L&P Global Security, Walden Security, were selected for interviews based on the initial RFP evaluation process.

The top-rated firm, Universal Protection Services, is recommended based on the highest overall points evaluated for their proposal. Universal has proposed rates for providing armed guard services (non-lethal) as a service option.

Firm	Universal Protection Service, LP	Securitas Security Services USA, Inc.	Walden Security	L&P Global Security
Total Score	91.6	82.4	80.6	79.8

The proposal submitted was based on annual hours estimated in the RFP to be 73,398 hours for unarmed services and 47,047 hours for off-duty police officers. However, to align the proposed contract's cost with the independent cost estimate and budget, the hours have been reduced to 50,310 hours for unarmed services and 24,531 hours for off-duty police officers.

Each year the hours will be reviewed based on security needs. Increases are capped at the original RFP estimated service hours of 73,398 hours for unarmed services and 47,047 hours for off-duty police officers. All hours will be provided at Universal's proposed billable rates. Increases resulting in a value greater than \$250,000 will be brought to the Trinity Metro Board of Directors for approval.

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PROCUREMENT

The Trinity Metro Procurement Department has followed procurement policy with this request for proposal and complies with all applicable Federal, State, and Trinity Metro procurement requirements.

FINANCE

Funding for the first year of this security services contract is available in the Trinity Metro FY2022 Operating Budget. Funds for future years of the contract will be considered in the respective proposed budgets.

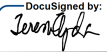
DISADVANTAGED BUSINESS ENTERPRISE UTILIZATION

A Disadvantaged Business Enterprise (DBE) Goal of 20% was established for this solicitation.

RECOMMENDATION

The Planning, Operations & Marketing Committee recommends that the Trinity Metro Board of Directors authorize the President and Chief Executive Officer to execute a three-year security services contract, with two one-year option renewals, with Universal Protection Service-LP, in an amount up to \$14,782,318.44.

Disposition by Board of Directors

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Secretary Approval:

Apr-25-2022

DATE